

Message Text

UNCLASSIFIED

PAGE 01 SAO PA 01797 232050Z
ACTION EB-08

INFO OCT-01 ARA-14 ISO-00 L-03 FAA-00 CAB-05 DOTE-00
/031 W

-----032383 241056Z /10

R 231951Z JUN 78
FM AMCONSUL SAO PAULO
TO SECSTATE WASHDC 8611
INFO AMEMBASSY BRASILIA
AMCONSUL RIO DE JANEIRO

UNCLAS SAO PAULO 1797

FROM EMBASSY COMMERCIAL COUNSELOR

E.O. 11652: N/A
TAGS: EAIR, US, BR
SUBJECT: US FIRM BUYS BANDEIRANTE AIRCRAFT

REF: STATE 151469

1. ON JUNE 21 AERO INDUSTRIES, INC. OF LOS ANGELES, SIGNED A CONTRACT WITH THE GOB-OWNED FIRM EMBRAER TO PURCHASE 3 OF THE BRAZILIAN FIRM'S BANDEIRANTE MODEL AIRCRAFT, WITH AN OPTION TO PURCHASE AN ADDITIONAL O. AERO INDUSTRIES IS A GROUP CONSISTING OF SILVER STATE, INC., AERO SUPPORT, LTD., TRANS MOUNTAIN AIRLINES, PACIFIC SEABOARD AIRLINES, INC. AND SIERRA PACIFIC AND OTHER COMMUTERS. WE UNDERSTAND THE FIRST THREE AIRCRAFT ARE TO BE USED BY TRANS MOUNTAIN AIRLINES, WHICH HOPES TO TAKE DELIVERY BY THE END OF 1978, WHILE THE OTHER NINE WOULD BE RECEIVED IN 1979 AND DISTRIBUTED AMONG THE OTHER COMPANIES OF THE GROUP, EXCEPT FOR AERO SUPPORT, WHICH IS NOT AN OPERATING AIRLINE.

2. DURING THE PAST WEEK MR. ROBERT TERRY, PRESIDENT OF AERO INDUSTRIES, MADE REPEATED REQUESTS FOR THE AMBASSADOR OR OTHER SENIOR EMBASSY TO ATTEND THE CONTRACT SIGNING CEREMONY AT EMBASSY
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BRAER HEADQUARTERS IN SAO JOSE DOS CAMPOS. THE EMBASSY INFORMED MR. TERRY THAT THE AMBASSADOR'S SCHEDULE FOR THE WEEK, WHICH INCLUDED HIS FIRST VISIT TO SAO PAULO, MADE IT ABSOLUTELY IMPOSSIBLE FOR HIM TO ATTEND AND THAT THE MISSION'S SENIOR COMMERCIAL OFFICERS WERE ALSO INVOLVED IN THE AMBASSADOR'S PROGRAM. MR. FRANK MONACO, OF FAS, MIAMI, AND MR. DONALD KEMP, OF FAA, RIO DE JANEIRO, DID ATTEND THE CEREMONY. IN RESPONSE TO A JOUR-

NALIST'S SUGGESTION THAT THE PRESENCE OF THESE TWO OFFICIALS
GUARANTEED CERTIFICATION OF THE AIRCRAFT BY FAA, COL. OSIRIS
LOPES, PRESIDENT OF EMBRAER, SAID THAT HE WOULD CELEBRATE ONLY
WHEN HE HAD THE CERTIFICATION DOCUMENT IN HAND. IN ORDER TO PER-
MIT THE INITIATION OF CERTIFICATION PROCEDURES AERO INDUSTRIES
DELIVERED A COPY OF THE CONTRACT TO MR. KEMP AND NOTIFIED FAA,
ATLANTA, BY CABLE.
TELLER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRCRAFT, PROCUREMENT, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 23 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978SAOPA01797
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780263-0915
Format: TEL
From: SAO PAULO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780625/aaaaavor.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: bd74a182-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 STATE 151469
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2225523
Secure: OPEN
Status: NATIVE
Subject: US FIRM BUYS BANDEIRANTE AIRCRAFT
TAGS: EAIR, BR, US, BANDEIRANTE, AERO INDUSTRIES INC
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/bd74a182-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014